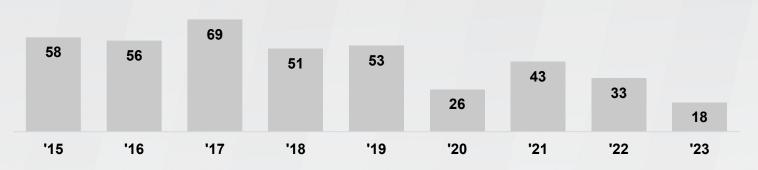


REGIONAL FINANCIAL SERVICES
MERGERS & ACQUISITIONS UPDATE

SOUTHEAST REGION Q4 2023

### **REGIONAL M&A TRANSACTION STATISTICS**

### **Number of Regional Whole Bank & Thrift Transactions**

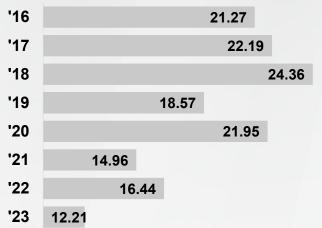


Regional Average Deal Value to Tangible Book [1]



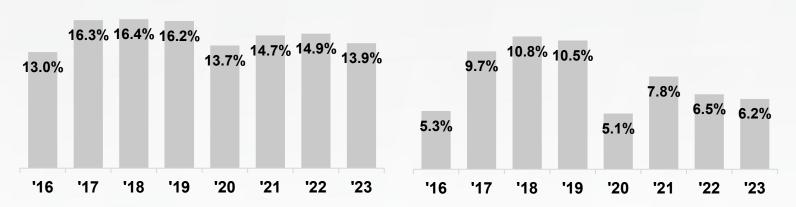
LTM Earnings [1]

Regional Average Deal Value to



Regional Average Deal Value to Assets [1]

Regional Average Tangible Book Premium to Core Deposits [1]



1. 2023 based on seven transactions with publicly available pricing data

Note: Includes all whole bank transactions in Alabama, Arkansas, Florida, Georgia, Mississippi, North Carolina, South

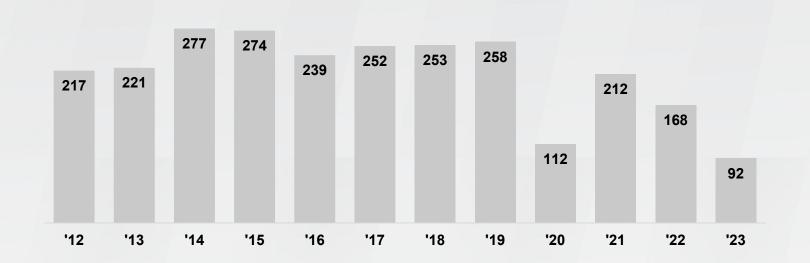
Carolina, Tennessee, Virgin Islands, Virginia, and West Virginia

Source: S&P Global Market Intelligence



### **NATIONAL M&A TRANSACTION STATISTICS**

#### **Number of National Whole Bank & Thrift Transactions**



# National Average Deal Value to Tangible Book



# National Average Deal Value to LTM Earnings



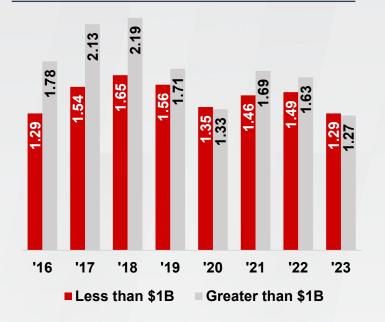
Source: S&P Global Market Intelligence

FORVIS CAPITAL ADVISORS SERVICES

- Company Sales & Divestitures
- Management Buyouts
- Debt & Equity Recapitalizations
- Succession Planning & Strategic Options Analysis
- Mergers & Acquisitions
- Affiliations

### NATIONAL M&A TRANSACTION STATISTICS BY ASSET SIZE

# National Average Deal Value to Tangible Book

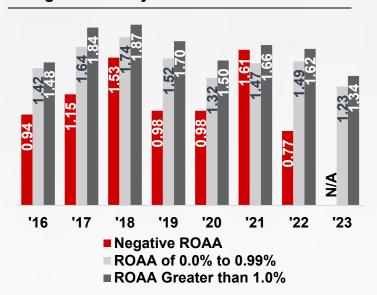


# National Average Deal Value to LTM Earnings

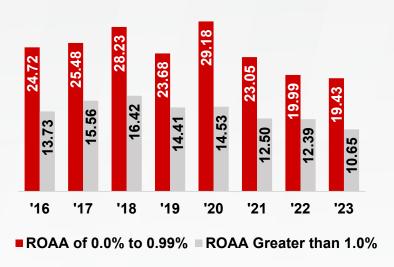


### NATIONAL M&A TRANSACTION STATISTICS BY PERFORMANCE

# National Average Deal Value to Tangible Book by Performance



National Average Deal Value to LTM Earnings by Performance\*



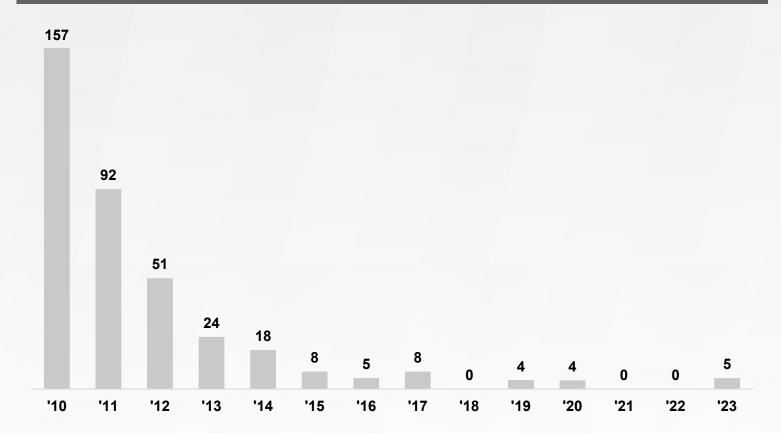
<sup>\*</sup> Deal value to LTM earnings for negative ROAA transactions are not meaningful and therefore are not presented in this chart Source: S&P Global Market Intelligence

### REGIONAL PUBLICLY TRADED BANKING COMPANIES

Name	Ticker	State	Total Assets (\$MM)	Total Equity (\$MM)	Stock Price 12/31/23	Price Change YTD	Price to Tangible Book	Price to LTM Earnings	Dividend Yield	Return on Assets	Return on Equity	Equity/ Assets
Bank of America Corporation	BAC	NC	3,153,090	287,064	\$33.67	1.7%	142.18	9.43	2.85%	0.98%	10.92%	9.10%
Truist Financial Corporation	TFC	NC	530,122	64,942	\$36.92	-14.2%	197.78	9.30	5.63%	1.00%	8.10%	12.65%
Capital One Financial Corporation	COF	VA	471,435	53,668	\$131.12	41.0%	149.38	9.85	1.83%	1.17%	9.95%	11.38%
First Citizens BancShares, Inc.	FCNC.A	NC	213,765	20,389	\$1,418.97	87.1%	109.40	1.85	0.46%	6.93%	73.95%	9.54%
Regions Financial Corporation	RF	AL	153,624	16,125	\$19.38	-10.1%	214.15	8.08	4.95%	1.54%	14.50%	10.44%
First Horizon Corporation	FHN	TN	82,533	8,793	\$14.16	-42.2%	126.20	8.48	4.24%	1.23%	11.34%	10.30%
Synovus Financial Corp.	SNV	GA	59,343	4,562	\$37.65	0.3%	158.69	8.56	4.04%	1.13%	14.61%	7.65%
Cadence Bank	CADE	MS	48,523	4,395	\$29.59	20.0%	203.99	14.65	3.18%	0.79%	8.64%	9.06%
Pinnacle Financial Partners, Inc.	PNFP	TN	47,524	5,838	\$87.22	18.8%	178.79	11.25	1.01%	1.37%	10.65%	12.28%
SouthState Corporation	SSB	FL	44,989	5,231	\$84.45	10.6%	199.82	12.15	2.46%	1.19%	10.21%	11.63%
Hancock Whitney Corporation	HWC	MS	36,298	3,501	\$48.59	0.4%	161.11	8.72	2.47%	1.37%	14.10%	9.64%
BankUnited, Inc.	BKU	FL	35,390	2,524	\$32.43	-4.5%	98.67	11.07	3.33%	0.61%	8.78%	7.13%
Bank OZK	OZK	AR	32,767	4,905	\$49.83	24.4%	144.41	8.73	2.97%	2.34%	14.25%	14.96%
United Bankshares, Inc.	UBSI	WV	28,128	4,491	\$37.55	-7.3%	184.59	13.13	3.94%	1.35%	8.42%	16.16%
Simmons First National Corporation	SFNC	AR	27,564	3,286	\$19.84	-8.1%	134.34	10.78	4.03%	0.85%	7.04%	11.92%
Average			324,903	32,891	\$126.81	5.7%	163.87	9.91	3.35%	1.54%	14.24%	11.33%

Source: S&P Global Market Intelligence

### **NATIONAL FAILED BANK STATISTICS**



Source: Federal Deposit Insurance Corporation



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- Audit, review, & compilations
- Benchmarking
- Internal audit
- Internal control studies
- SEC filings
- SOX 404 compliance

#### CONSULTING

- Accounting outsourcing
- Budgeting & financial planning
- Cost accounting
- Employee benefit plan & administering
- ESOP feasibility analysis
- Forecasts & projections

# FEDERAL & STATE TAX PLANNING & COMPLIANCE

- Corporate tax planning
- Inventory tax planning
- R&D tax credit enhancements
- Real estate cost segregation studies
- Restructuring planning
- State & local tax planning

# FORENSICS & VALUATION CONSULTING

- Strategic insolvency & bankruptcy
- Business valuations
- Fraud detection
- Litigation support
- Computer forensics
- Data analytics

# INTERNATIONAL TAX STRATEGIES

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- Expatriate assignment services
- Foreign tax credit planning
- Global structuring support
- Indirect global taxes
- Transfer pricing

# INVESTMENT & FINANCIAL PLANNING

- Estate & gift planning
- Family tax planning
- Investment management
- Personal wealth planning
- Retirement planning

#### TRANSACTION SERVICES

- Financial diligence
- M&A tax structuring
- Federal, state, & local tax diligence
- Technology diligence

### **GROWTH & ADVISORY**

#### **INVESTMENT BANKING**

- Mergers & acquisitions
- Company sales & divestitures
- Debt & equity recapitalizations
- Management buyouts
- Affiliations
- Succession planning
- Strategic options analysis

#### **ECONOMIC DEVELOPMENT**

- Expansion projects
- Grants & public incentives

#### INTERNATIONAL MARKET

- Development
- Exporting
- Direct investment
- Licensing
- Acquisitions

### **FORVIS OPTICS**

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- Data extraction & analysis
- Business activity analysis
- Cost & profitability reporting
- Business strengths, values, & opportunity planning

#### **TECHNOLOGY**

#### **APPLICATIONS SOFTWARE**

- Sage
- Sage Intacct
- Microsoft Dynamics CRM
- Microsoft Dynamics F&O
- Microsoft Dynamics GP & Business Central

#### IT RISK SERVICES

- Virtual CIO
- IT audits & general control testing
- Cyber risk assessment
- Penetration testing
- Incident response
- Regulatory compliance

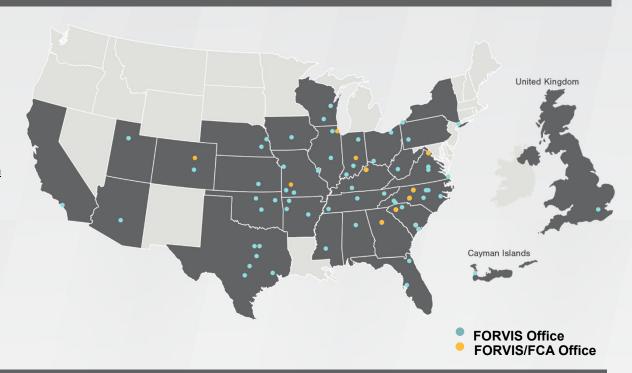
### **CONTACT US**



Chris Hargrove
Managing Director
Louisville, KY
502.552.0603
chris.hargrove@forvis.com



Wyatt Jenkins
Director
Springfield, MO
417.865.8701
wyatt.jenkins@forvis.com



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FCA, a wholly owned subsidiary of FORVIS, LLP, helps companies and stockholders go beyond their numbers by creating value through investment banking solutions that include mergers, acquisitions, sales, recapitalizations, management buyouts, and financings.

Founded in 1994, FCA is staffed with experienced investment bankers and financial analysts. In addition, the firm draws on the resources of FORVIS with its network of accountants, auditors, tax professionals, business consultants, and industry-specific consultants.

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П	Healthcare Services —		Manufacturing & Distribution					
ľ	Long-Term Care	Revenue Cycle Management	Metal Fabrication	Industrial Automation				
	Specialty Hospitals	Behavioral Health	Rubber & Plastics Manufacturing	Transportation & Logistics				
	Construction & Engineering	ng	Consumer Services & Products					
	Engineering Companies	Construction Contractors	Food & Beverage	Apparel				
	Building Materials		Grocery & Convenience Stores	Enthusiast Products				
П	Financial Services		Business Services					
	Commercial Banks	Mortgage Companies	Professional Services	Tech-Enabled				
	Insurance Brokerages	FinTech	Human Resources & Staffing	Services Telecom				