

July 29 – August 1, 2024

CHC Boot Camp: Revenue Cycle Management

PRESENTERS: Scott Gold, CPA, Partner; Nicole Moscatelli, CHFP, Senior Managing Consultant

TRAINING DESCRIPTION

As they say, "Cash is king!" It's also the lifeblood of a CHC. The revenue cycle process is critical to delivering care to your communities. From the time a patient walks through the door to the money hitting the bank account, CHCs need sound patient in-take, billing, and cash-collection policies and procedures. It's also essential to monitor your progress and communicate key performance indicators to various audiences. This training is designed to highlight best practices in these areas, provide example policies and procedures, and share tracking tools to help you improve your revenue.

AGENDA

DAY 1 – STRUCTURE & STATUS		Monday, July 29 12:00 p.m.–3:30 p.m. ET
12:00 p.m.–12:10 p.m.	Welcome & Introductions	
12:10 p.m.–1:50 p.m.	Session 1: Two W's - Workforce & Workflow <ul style="list-style-type: none">• Revenue Cycle Quiz• In-office, Remote, Hybrid• Outsourcing vs In-house• Front/Middle/Back Key Focus Areas	
1:50 p.m.–2:10 p.m.	Break	
2:10 p.m.–3:25 p.m.	Session 2: Evaluating the Current State of the FQHC's Revenue Cycle <ul style="list-style-type: none">• Revenue Cycle KPIs and Benchmarks• Internal Reporting	
3:25 p.m.–3:30 p.m.	Wrap-Up, Q&A	

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DAY 2 – MONEY ON THE TABLE		Tuesday, July 2 12:00 p.m.–3:30 p.m. ET
12:00 p.m.–12:10 p.m.	Prior day key take-aways, Q&A	
12:10 p.m.–1:50 p.m.	Session 3: Revenue Improvement Strategies: <i>Are we getting paid what we are supposed to? Are we seeing all the patients we can? Are we taking care of our patients?</i> <ul style="list-style-type: none">• Fee Schedule• Sliding Fee Discount Program & Self-Pay• Medicare (Part B – 1500 form, G code, Wrap Around, Cost Report)• Medicare Advantage• Medicaid	
1:50 p.m.–2:10 p.m.	Break	
2:10 p.m.–3:25 p.m.	Session 3: Continued <ul style="list-style-type: none">• Private/Commercial (Contracting)• Value Based Care• Capitation/Incentive• Grant/Donations	
3:25 p.m.–3:30 p.m.	Wrap-Up, Q&A	

DAY 3 - COMPLIANCE		Wednesday, July 31 12:00 p.m.–3:30 p.m. ET
12:00 p.m.–12:10 p.m.	Prior day key take-aways, Q&A	
12:10 p.m.–1:50 p.m.	Session 4: Reimbursement & Grant Considerations <ul style="list-style-type: none">• Cost report consideration tips & hints• Change in Scope• 340B Pharmacy• COVID Grant Money GONE!!	
1:50 p.m.–2:10 p.m.	Break	
2:10 p.m.–3:25 p.m.	Session 5: Regulatory Updates <ul style="list-style-type: none">• 2024 Medicare Physician Fee Schedule• 2023 Consolidated Appropriations Act• 2023 No Surprises Act – Good Faith Estimate	
3:25 p.m.–3:30 p.m.	Wrap-Up, Q&A	

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DAY 4 – INTERNAL CONTROLS, ROUNDTABLE		Thursday, August 1 12:00 p.m.–3:30 p.m. ET
12:00 p.m.–12:10 p.m.	Prior day key take-aways, Q&A	
12:10 p.m.–1:50 p.m.	Session 6: Revenue Cycle Internal Controls <ul style="list-style-type: none">• Accounting• Control Environment• Key Controls• Segregation of Duties• Fraud and Abuse• Policies	
1:50 p.m.–2:00 p.m.	Wrap-Up, Q&A, Training survey	
2:00 p.m.–2:15 p.m.	Break	
2:15 p.m.–3:30 p.m.	Session 7: Revenue Cycle Roundtable Discussions	

CONTINUING EDUCATION

Eligible for up to 12.5 NASBA CPE **and** AAPC CEU credits. (Pending Approval)

Times are in Eastern. Agenda is tentative and subject to change.

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