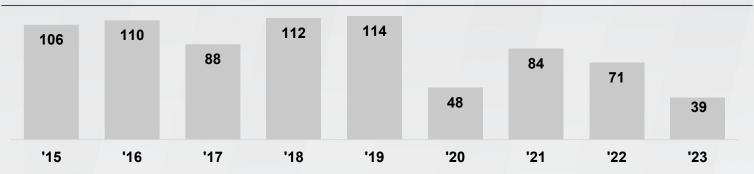


REGIONAL FINANCIAL SERVICES
MERGERS & ACQUISITIONS UPDATE

MIDWEST REGION Q4 2023

### **REGIONAL M&A TRANSACTION STATISTICS**

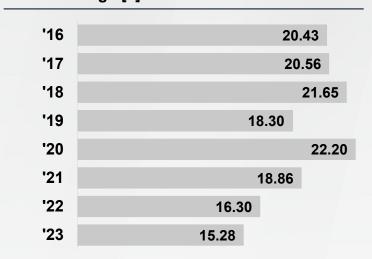
#### **Number of Regional Whole Bank & Thrift Transactions**



## Regional Average Deal Value to Tangible Book [1]

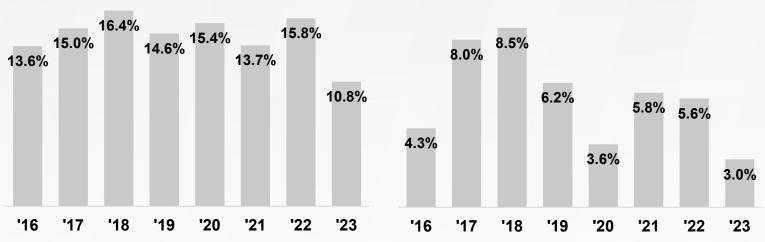


## Regional Average Deal Value to LTM Earnings [1]



### Regional Average Deal Value to Assets [1]

### Regional Average Tangible Book Premium to Core Deposits [1]



1. 2023 based on seven transactions with publicly available pricing data

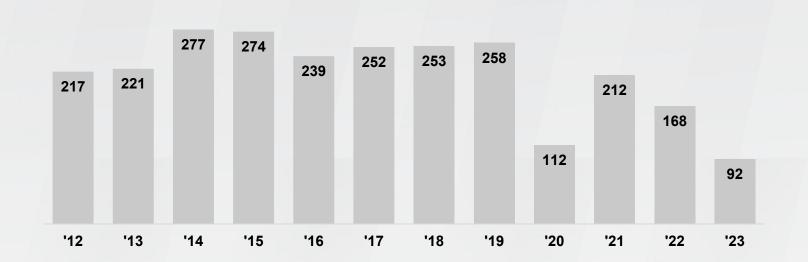
Note: Includes all whole bank transactions in Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin

Source: S&P Global Market Intelligence



### **NATIONAL M&A TRANSACTION STATISTICS**

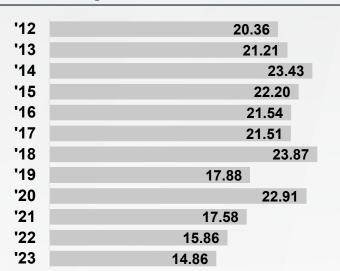
#### **Number of National Whole Bank & Thrift Transactions**



## National Average Deal Value to Tangible Book



## National Average Deal Value to LTM Earnings



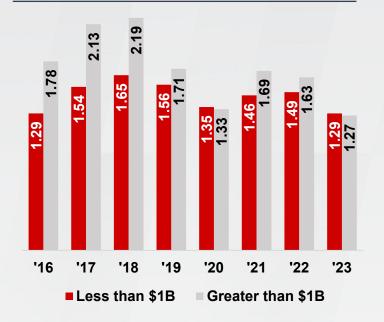
Source: S&P Global Market Intelligence

FORVIS CAPITAL ADVISORS SERVICES

- Company Sales & Divestitures
- Management Buyouts
- Debt & Equity Recapitalizations
- Succession Planning & Strategic Options Analysis
- Mergers & Acquisitions
- Affiliations

## NATIONAL M&A TRANSACTION STATISTICS BY ASSET SIZE

#### **National Average Deal Value to Tangible Book**

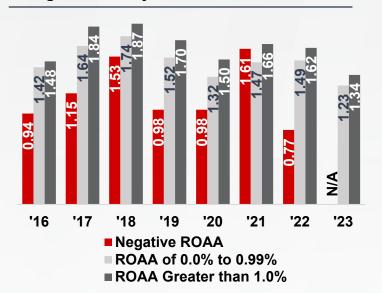


#### National Average Deal Value to LTM Earnings

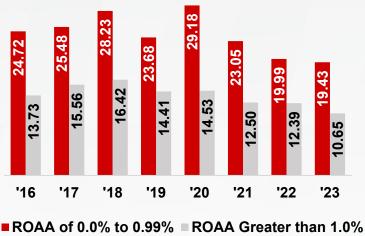


## NATIONAL M&A TRANSACTION STATISTICS BY PERFORMANCE

### **National Average Deal Value to Tangible Book by Performance**



### National Average Deal Value to LTM Earnings by Performance\*



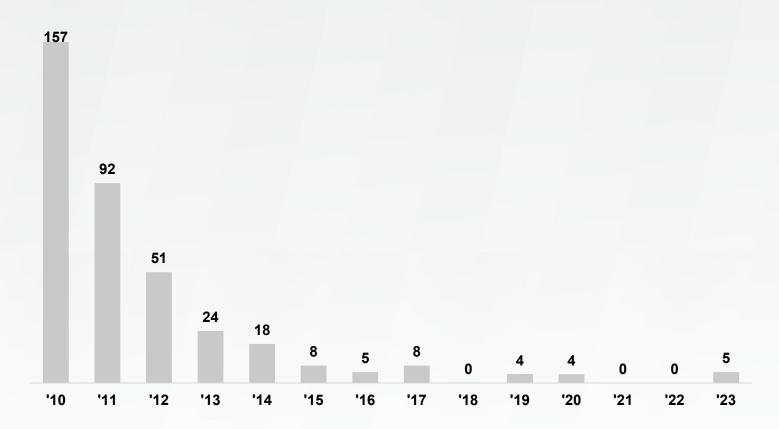
<sup>\*</sup> Deal value to LTM earnings for negative ROAA transactions are not meaningful and therefore are not presented in this chart Source: S&P Global Market Intelligence

## REGIONAL PUBLICLY TRADED BANKING COMPANIES

			Total	Total		Price	Price to			Return	Return
Name	Ticker	State	Assets (\$MM)	Equity (\$MM)	Stock Price 12/31/23	Change YTD	Tangible Book	LTM Earnings	Dividend Yield	on Assets	on Equity/ Equity Assets
U.S. Bancorp	USB	MN	610,707	52,943	\$43.28	-0.8%	217.52	12.88	4.53%	0.98%	10.95% 8.77%
Fifth Third Bancorp	FITB	ОН	212,967	16,544	\$34.49	5.1%	250.59	9.80	4.06%	1.24%	14.51% 7.77%
KeyCorp	KEY	ОН	187,851	13,356	\$14.40	-17.3%	167.69	11.61	5.69%	0.67%	9.39% 7.10%
Huntington Bancshares Incorp	HBAN	ОН	186,650	18,530	\$12.72	-9.8%	179.41	8.42	4.87%	1.28%	12.92% 9.90%
Northern Trust Corporation	NTRS	IL	146,331	11,847	\$84.38	-4.6%	171.29	16.01	3.56%	0.79%	10.17% 8.10%
Wintrust Financial Corporation	WTFC	IL	50,619	4,634	\$92.75	9.7%	144.75	9.33	1.73%	1.05%	11.27% 9.08%
Old National Bancorp	ONB	IN	49,059	5,240	\$16.89	-6.1%	171.06	7.78	3.32%	1.37%	12.58% 10.68%
Associated Banc-Corp	ASB	WI	41,637	4,128	\$21.39	-7.4%	115.90	8.73	4.11%	0.96%	9.38% 9.91%
UMB Financial Corporation	UMBF	МО	38,067	2,882	\$83.55	0.0%	160.50	10.73	1.87%	1.12%	13.48% 7.94%
Commerce Bancshares, Inc.	CBSH	МО	31,377	2,599	\$53.41	-17.6%	286.93	14.13	1.93%	1.59%	19.53% 8.22%
First National of Nebraska, Inc.	FINN	NE	30,136	2,695	\$12,800.00	-5.9%	141.41	11.55	0.00%	0.98%	10.29% 8.90%
Central Bancompany, Inc.	CBCY.B	МО	18,574	2,598	\$647.00	-0.5%	128.00	9.74	1.24%	1.51%	11.88% 13.98%
First Merchants Corporation	FRME	IN	17,997	2,093	\$37.08	-9.8%	166.07	8.79	3.67%	1.40%	12.10% 11.63%
First Financial Bancorp.	FFBC	ОН	17,055	2,130	\$23.75	-2.0%	214.30	8.42	3.87%	1.59%	12.80% 12.49%
Average			317,812	28,780	\$834.39	-3.4%	178.72	10.64	3.09%	1.17%	12.33% 9.43%

Source: S&P Global Market Intelligence

## **NATIONAL FAILED BANK STATISTICS**



Source: Federal Deposit Insurance Corporation

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- Benchmarking
- Internal audit
- Internal control studies
- SEC filings
- SOX 404 compliance

#### CONSULTING

- Accounting outsourcing
- Budgeting & financial planning
- Cost accounting
- Employee benefit plan & administering
- ESOP feasibility analysis
- Forecasts & projections

## FEDERAL & STATE TAX PLANNING & COMPLIANCE

- Corporate tax planning
- Inventory tax planning
- R&D tax credit enhancements
- Real estate cost segregation studies
- Restructuring planning
- State & local tax planning

## FORENSICS & VALUATION CONSULTING

- Strategic insolvency & bankruptcy
- Business valuations
- Fraud detection
- Litigation support
- Computer forensics
- Data analytics

## INTERNATIONAL TAX STRATEGIES

- DISC
- Expatriate assignment services
- Foreign tax credit planning
- Global structuring support
- Indirect global taxes
- Transfer pricing

## INVESTMENT & FINANCIAL PLANNING

- Estate & gift planning
- Family tax planning
- Investment management
- Personal wealth planning
- Retirement planning

#### TRANSACTION SERVICES

- Financial diligence
- M&A tax structuring
- Federal, state, & local tax diligence
- Technology diligence

#### **GROWTH & ADVISORY**

#### **INVESTMENT BANKING**

- Mergers & acquisitions
- Company sales & divestitures
- Debt & equity recapitalizations
- Management buyouts
- Affiliations
- Succession planning
- Strategic options analysis

#### **ECONOMIC DEVELOPMENT**

- Expansion projects
- Grants & public incentives

#### INTERNATIONAL MARKET

- Development
- Exporting
- Direct investment
- Licensing
- Acquisitions

#### **FORVIS OPTICS**

## BUSINESS PERFORMANCE INTELLIGENCE

- Data extraction & analysis
- Business activity analysis
- Cost & profitability reporting
- Business strengths, values, & opportunity planning

#### **TECHNOLOGY**

#### **APPLICATIONS SOFTWARE**

- Sage
- Sage Intacct
- Microsoft Dynamics CRM
- Microsoft Dynamics F&O
- Microsoft Dynamics GP & Business Central

#### IT RISK SERVICES

- Virtual CIO
- IT audits & general control testing
- Cyber risk assessment
- Penetration testing
- Incident response
- Regulatory compliance

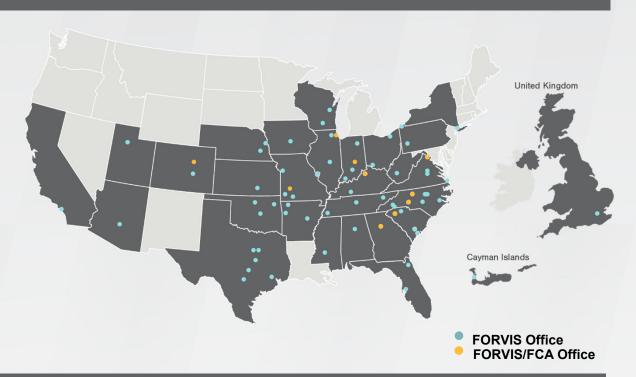
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FCA, a wholly owned subsidiary of FORVIS, LLP, helps companies and stockholders go beyond their numbers by creating value through investment banking solutions that include mergers, acquisitions, sales, recapitalizations, management buyouts, and financings.

Founded in 1994, FCA is staffed with experienced investment bankers and financial analysts. In addition, the firm draws on the resources of FORVIS with its network of accountants, auditors, tax professionals, business consultants, and industry-specific consultants.

FCA is a member of the Financial Industry Regulatory Authority and the Securities Investor Protection Corporation.

### **INDUSTRY FOCUS**

Healthcare Services		Manufacturing & Distribution	
Long-Term Care	Revenue Cycle Management	Metal Fabrication	Industrial Automation
Specialty Hospitals	Behavioral Health	Rubber & Plastics Manufacturing	Transportation & Logistics
Construction & Engineer	ing	Consumer Services & Product	S
Engineering Companies	Construction Contractors	Food & Beverage	Apparel
Building Materials		Grocery & Convenience Stores	Enthusiast Products
Financial Services		Business Services	
Commercial Banks	Mortgage Companies	Professional Services	Tech-Enabled
Insurance Brokerages	FinTech	Human Resources & Staffing	Services Telecom